

DOCKET FILE COPY ORIGINAL

~~EXHIBIT~~
~~COPY~~
Telstra Corporation Limited
April 23, 1997.

Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554

RECEIVED

APR 23 1997

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

In the Matter of)

Access Charge Reform)

CC Docket No. 96-262

Price Cap Performance Review)
for Local Exchange Carriers)

CC Docket No. 94-1

Transport Rate Structure)
and Pricing)

CC Docket No. 91-213

Usage of the Public Switched)
Network by Information Service)
and Internet Access Providers)

CC Docket No. 96-263 ✓

REPLY COMMENTS OF TELSTRA

Telstra Corporation Limited ACN 051 775 556 (Telstra), by its attorneys, hereby submits these Reply Comments in the Commission's Notice of Inquiry in CC Docket No. 96-263, regarding usage of the public switched network (PSTN) by Internet service providers (ISPs).¹ Telstra is Australia's leading domestic and overseas carrier, and is also a major Australia Internet Service Provider (ISP).

¹ In the Matter of Usage of the Public Switched Network by Information Service and Internet Access Providers, Notice of Inquiry, CC Docket No. 96-263, FCC 96-488, released December 24, 1996.

I. Introduction

In its Notice of Inquiry, the Commission correctly observed that the development of the Internet is inextricably linked to the future of the PSTN. Indeed, Internet traffic growth has led to an unprecedented demand for new carrier facilities, a development which has benefitted U.S. domestic and international carriers alike. However, Telstra believes that the current arrangement requiring foreign ISPs to pay for each half of the international circuit used to access U.S. Internet backbone networks not only discriminates against foreign ISPs and Internet users, but also dampens efficient international usage of the Internet — to the ultimate detriment of foreign and U.S. Internet subscribers alike.

Telstra therefore suggests that the Commission investigate this issue in the current docket to determine: (1) whether the current terms and conditions under which U.S. international carriers provide foreign ISPs access to the U.S. Internet backbone networks are just and reasonable; (2) whether U.S. international private lines (IPLs) should be available for Internet access on a peering basis which reflects the relative traffic volumes of U.S. and foreign ISPs; and (3) whether ISPs are able to acquire whole circuits for international service on a non-discriminatory basis with other international communications providers.

II. The Current Practices of U.S. Carriers are Unfair, Discriminatory and Damaging to Efficient Usage of Carrier Facilities for the Provision of Internet Services

The international capacity required to support Internet traffic is growing at a prodigious rate. Telstra's Internet capacity requirement to the United States, for example, has grown ten-fold in the past eighteen months, and along with much of the rest of the world is now growing

at 10% per month, or trebling each year. To access U.S.-based Internet sites, however, U.S. carriers have insisted that foreign carriers pay for both of the required international half-circuits — i.e., for 100% of the cost of the international link. In contrast, where international telephone service is involved, the U.S. and foreign carrier each pay for their own half-circuit.

When Telstra first established international capacity to the United States to meet the needs of Australian Internet users, the traffic was almost all one-way — i.e., asymmetrically from the United States to Australia — as Australian users accessed web sites in the United States and downloaded information and content. Today, the traffic patterns between the United States and Australia have changed, and the traffic flow has shifted significantly. Telstra estimates the flow is in the order of 70:30 U.S.-to-Australia vs. Australia-to-U.S. This is due mainly to U.S. Internet users increasingly drawing on Australian Internet content (including traffic to significant “mirror” sites located in Australia and to many Australian web sites, such as a new family-oriented Internet digest and search engine located in Melbourne).

Yet U.S. carriers still insist on foreign carriers paying for the cost of both half-circuits. The continuation of this arrangement means that foreign carriers are effectively subsidizing U.S. carriers and U.S. ISPs (which, of course, are frequently under common ownership). In the case of Telstra alone, this subsidy to the United States in respect of the 82 Mbps capacity currently in place for Internet traffic (the equivalent of 5000 voice channels), presently amounts to approximately U.S. \$9.6 million per year. This represents a global subsidy of U.S. \$200 million, which is trebling every year. Even assuming that half the Internet traffic

to and from the United States is carried on wholly-owned international circuits by the year 2000 (as opposed to the existing lease arrangements), this subsidy will grow to at least U.S. \$2.5 billion by the year 2000. Telstra believes that under an equitable regime, the cost-allocation of Internet capacity should bear a closer relation to the traffic flows -- that is, all parties which benefit from the provision of global Internet connectivity should bear a fair portion of the costs.

Telstra therefore submits that the Commission should use the instant proceeding to review the current tariffing practices of U.S. carriers for international private line services that are required to provide Internet access. It is Telstra's view that uniform flat rate (i.e., non-traffic sensitive and non-cost based) IPL tariffs for Internet access are unreasonable and discriminate against foreign Internet service providers and carriers, like Telstra. These practices likely violate Sections 201 and 202 of the Communications Act of 1934, as amended, and Part 61 of the Commission's Rules.

III. Conclusion

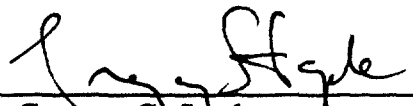
The Internet is nothing if not global. And, Telstra believes U.S. ISPs and their customers would not have it any other way. But as steep increases in Internet traffic place higher and higher facilities costs on foreign ISPs, the provisioning arrangements for the Internet must fairly assign the costs to the U.S. and non-U.S. entities which knit the network together. Otherwise the global Internet will not be economically sustainable in its present form. This

Telstra Corporation Limited
April 23, 1997

issue deserve the FCC's immediate attention as it decides on the future oversight of the
Internet.

Respectfully submitted,

TELSTRA CORPORATION LIMITED

By 
Gregory C. Staple
R. Edward Price
Koteen & Naftalin, L.L.P.
1150 Connecticut Avenue, N.W.
Suite 1000
Washington, D.C. 20036
(202) 467-5700

Its Attorneys

April 23, 1997

Telstra Corporation Limited
April 23, 1997

CERTIFICATE OF SERVICE

I, Barbara Frank, a secretary in the law firm of Koteen & Naftalin, L.L.P. do hereby certify that copies of the foregoing "REPLY COMMENTS OF TELSTRA" were mailed first-class U.S. Mail, postage prepaid, this 23rd day of April 1997 to the following:

Dana Frix
Tamar Haverty
Swidler & Berlin, Chartered
3000 K Street, N.W., Suite 300
Washington, D.C. 20007
Attorneys for ACC Long Distance Corp.

Colleen Boothby
James S. Blaszak
Kevin S. DiLallo
Sasha Field
Levine, Blaszak, Block & Boothby
1300 Connecticut Avenue, N.W.
Suite 500
Washington, DC 20036-1703
Attorneys for AD HOC
Telecommunications Users Committee

American Association of Retired Persons,
Consumer Federation of America
Consumers Union
Charles H. Helein
Helein & Associated, P.C.
8180 Greensboro Drive
Suite 700
McLean, VA 22102
Attorneys for America's Carriers
Telecommunication Association ("ACTA")

Mark C. Rosenblum
Peter H. Jacoby
Judy Sello
Room 3245G1
295 North Maple Avenue
Basking Ridge, NJ 07920

Gene C. Schaerr
David L. Lawson
Scott M. Bohannon
1722 Eye Street N.W.
Washington, D.C. 20006

Edward Shakin
1320 North Court House Road
Eighth Floor
Arlington, VA 22201
Attorney for Bell Atlantic Telephone
Companies

Joseph DiBella
1300 I Street, N.W.
Suite 400 West
Washington, D.C. 20005
Attorney for the NYNEX Telephone
Companies

Telstra Corporation Limited
April 23, 1997

Centennial Cellular Corporation
Christopher W. Savage
Cole, Raywid & Braverman, L.L.P.
1919 Pennsylvania Ave., N.W.
Suite 200
Washington, D.C. 20006

Ronald J. Binz, President
Competition Policy Institute
1156 15th St., N.W., Suite 310
Washington, D.C. 20005

Robert J. Aamoth
Jonathan E. Canis
Reed Smith Shaw & McClay
1301 K Street, N.W.
Suite 1100 - East Tower
Washington, D.C. 20005

Genevieve Morelli
Competitive Telecommunications
Association
1900 M Street, N.W., Suite 800
Washington, D.C. 20036

Cynthia B. Miller
Senior Attorney
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

International Transcription Service
2100 M Street, N.W.
Room 140
Washington, DC 20037

Competitive Pricing Division (2 copies)
Common Carrier Bureau
Room 518
1919 M Street, N.W.
Washington, D.C. 20554

Albert H. Kramer
Dickstein Shapiro Morin & Oshinsky, LLP
2101 L Street, N.W.
Washington, DC 20037-1526
Attorney for ICG Telecom Group, Inc.

MCI Telecommunications Corporation
Bradley C. Stillman
Senior Counsel
Federal Law and Public Policy
1801 Pennsylvania Avenue, NW
Washington, DC 20006

Charles D. Gray
James Bradford Ramsay
National Association of Regulatory Utility
Commissioners
1201 Constitution Ave., Suite 1102
PO Box 684
Washington, DC 20044

Joanne Salvatore Bochis
Perry S. Goldschein
National Exchange Carrier
Association, Inc.
100 South Jefferson Road
Whippany, NJ 07981

Daniel L. Brenner
David L. Nicoll
1724 Massachusetts Ave., N.W.
Washington, D.C. 20036
Counsel for the National Cable Television
Association, Inc.

Telstra Corporation Limited
April 23, 1997

Betty D. Montgomery
Public Utilities Section
180 East Broad Street
Columbus, OH 43215-3793

NTCA
David Cosson
L. Marie Guillory
2626 Pennsylvania Ave., NW
Washington, DC 20037

OPASTCO
Lisa M. Zaina
Kenneth Johnson
21 Dupont Circle, NW
Suite 700
Washington, DC 20036

NRTA
Rural Utilities Service
Sprint Corporation
Leon M. Kestenbaum
Jay C. Keithley
H. Richard Juhnke
1850 M Street, N.W. 11th Floor
Washington, D.C. 20036

TDS Telecommunications Corp.
Margot Smiley Humphrey
Koteen & Naftalin, L.L.P.
1150 Connecticut Avenue, N.W.
Suite 1000
Washington, D.C. 20036

Telco Communications Group, Inc.
Dana Frix
Tamar Haverty
Swidler & Berlin, Chartered
3000 K Street, N.W., Suite 300
Washington, D.C. 20007
Counsel for Telco Communications
Group, Inc.

Randall B. Lowe
Piper & Marbury LLP
1200 19th St., NW
Washington, DC 20036
Attorneys for Tele-Communications, Inc.

Wilkie Farr & Gallagher
Three Lafayette Centre
1155 21st St., NW
Washington, DC 20036
Attorneys for Time Warner
Communications Holdings, Inc.

Telecommunications Resellers Association
Charles C. Hunter
Catherine M. Hannan
Hunter & Mow, P.C.
1620 I Street, NW
Suite 701
Washington, DC 20006

United States Telephone Association
Mary McDermott
Linda Kent
Keith Townsend
Hance Haney
1401 H Street, NW Suite 600
Washington, DC 20005

Telstra Corporation Limited
April 23, 1997

Western Alliance
Benjamin H. Dickens, Jr.
Gerard J. Duffy
Blooston, Mordkofsky, Jackson & Dickens
2120 L Street, N.W., Suite 300
Washington, DC 20037

Worldcom, Inc.
Peter A. Rohrbach
David L. Sieradzki
F. William LeBeau
Hogan & Hartson L.L.P.
555 13th Street, NW
Washington, DC 20004-1109

Steve McLellan
Secretary
Washington Utilities and Transportation
Commission
1300 S. Evergreen Park Drive SW
PO Box 47250
Olympia, WA 98504-7250

James A. Burg
Pam Nelson
South Dakota Public Utilities Commission
State Capitol
Pierre, SD 57501-5070


Barbara Frank